

Certified Technology Comparison Task Force

Virtual Hearing
Jan. 15, 2016

Todd Rothenhaus, MD
SVP and Chief Medical Officer



Not everything that counts can be counted, and not everything that can be counted counts

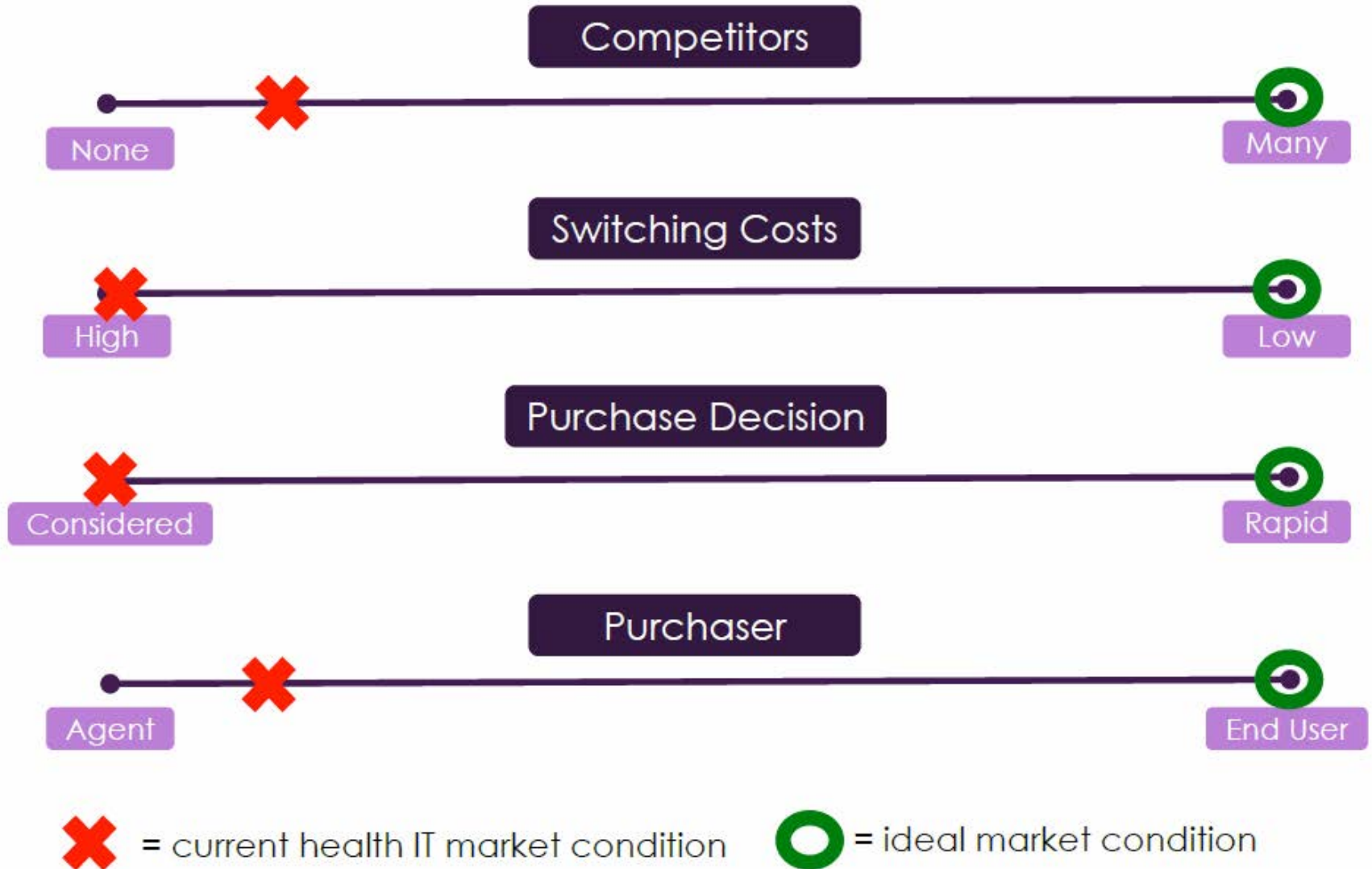
The value-proposition and feasibility of a comparison tool have not been established.

Certification attempted to ensure consistent capabilities across certified EHRs, but did not lead to consistent outcomes.

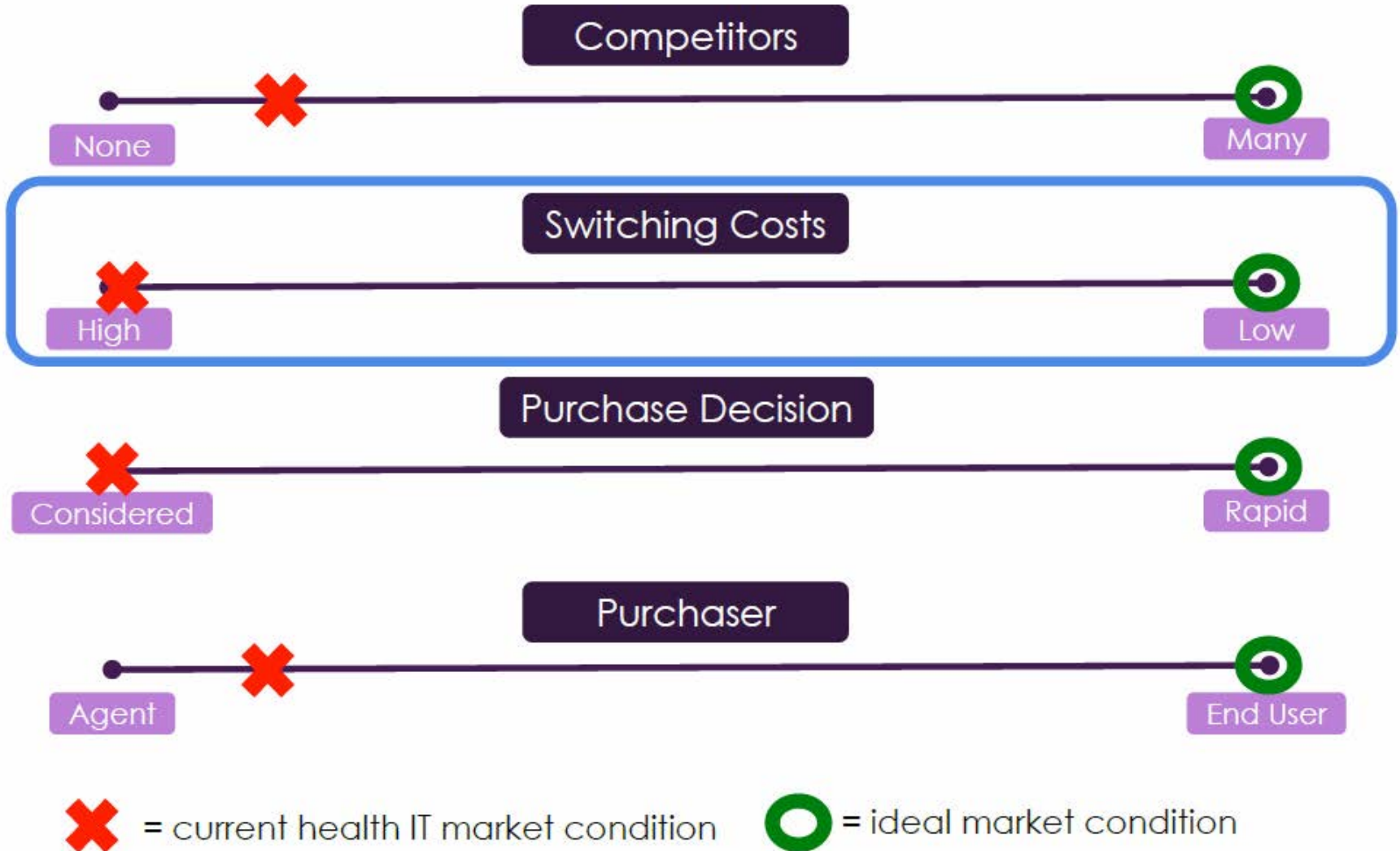
The main complaint from EHR users is poor usability, but creating an objective, quantitative system for comparing usability is virtually impossible.

A comparison tool will not fuel innovation; promoting shopping and market forces among EHR users and purchasers will.

Current market conditions prevent shopping, which stifles work on usability



Current market conditions prevent shopping, which stifles work on usability



Any comparison tool should be designed to promote modern technology and connected care ... and come from private sector

- Any comparison tool should promote the shift toward connected care; a focus on the status quo of installed-software, module-based EHRs will inhibit that goal.
- A comparison of features required by certification will have little to no value.
- More education *is* needed among purchasers and end-users around the relative total cost of ownership for legacy and cloud-based systems.
- A comparison tool could provide metrics on things that can be compared, like true interoperation and proof points that there is no information blocking in a vendor's ecosystem.
- Many EHR comparison tools already exist, and private sector solutions should be leveraged instead of creating a new tool
 - KLAS, American EHR, Gartner, Forrester Research, Captera, Consumer Affairs, EHR Compare, EHR in Practice, EHR Softwareinsider, Software Advice

A decorative graphic on the left side of the slide, consisting of a large, stylized leaf shape and a smaller circle above it, both rendered in a lighter shade of purple than the background.

Thank You