



Certified Technology Comparison Task Force

Virtual Hearing: Panel 3: Certified Health IT Vendors

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Needs of the Ambulatory Office

- E-Medication Management
 - E-Prescribing
 - Allergy
 - EPCS
 - Interoperability
 - Patient engagement

- EHR in General
 - Clinical documentation
 - Revenue Cycle Management
 - Integration of patient care
 - Analysis of costs and outcomes

Needs of the SPECIALTY Office

- E-Medication management is similar across specialties
- EPCS particularly important to
 - psychiatry
 - surgery
 - pain management
 - primary care
- Specialty physicians \neq primary care physicians
 - Specialty EHR \neq primary care EHR

EHR Comparison

- Checked off features \neq usable features
- Standardization
 - Interoperability
 - Patient Summary
 - Sharing
 - Review & Import
- Implementation time/complexity
- Continuing support

Comparison Tools

- 3rd party solutions available
- Does tool → purchase decision?
- Survey vs. validation of features
- Usability
- Interoperability

Market Focus of the Developer

- Specialty-specific needs
- Specialty-specific workflow
- Experience of specialty-focused EHRs
 - # of physicians/% of physicians in specialty using the solution

Thank You

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