Understanding the Value of Health IT
An Educational Module for Long-Term and Post-Acute Care Providers
Understanding the Value of Health IT: Overview

• **MODULE 1: CURRENT HEALTH CARE LANDSCAPE AND VALUE OF HEALTH IT FOR LTPAC**
  » What is Health IT? Why is It Important in LTPAC Settings?
  » Understanding Drivers, Key Policies, and Regulations Related to Health IT and LTPAC
  » Case Study #1: Coordinated Care Oklahoma

• **Module 2: Health IT Adoption and Implementation**
  » National EHR Adoption Perspective
  » State-based EHR Adoption and Implementation
  » Health IT Adoption Challenges
  » Health IT Adoption Resources
  » Case Study #2: Camelot Brookside Care Center

• **Module 3: Health Information Exchange Adoption and Implementation**
  » What is Health Information Exchange? Why is It Important for LTPAC?
  » National HIE Adoption Perspective
  » Federal and State-based LTPAC HIE Implementations
  » Why is Patient Engagement Important for LTPAC
  » Case Study #3: CORHIO
Purpose and Goals

• The purpose of this educational module is to help early adopter LTPAC providers better understand the value of health information technology (health IT) and health information exchange (HIE).

• The module contains resources and information for LTPAC providers seeking to adopt and implement health IT.

• The goal of this module is to help LTPAC providers prepare for success in today’s evolving health IT and value based payment environment.
The **Office of the National Coordinator for Health Information Technology** (ONC) is the principal federal entity charged with coordination of nationwide efforts to implement and use health information technology and the electronic exchange of health information. For more information, visit [www.HealthIT.gov](http://www.HealthIT.gov).

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MODULE 1: CURRENT HEALTH CARE LANDSCAPE AND VALUE OF HEALTH INFORMATION TECHNOLOGY FOR LTPAC
Module 1: Learning Objectives

Current Health Care Landscape and Value of Health IT for LTPAC

- What is Health IT? Why is It Important in LTPAC Settings?
- Understanding Drivers, Key Policies, and Regulations Related to Health IT and LTPAC
- Case Study #1: Coordinated Care Oklahoma
What do we mean by Long-Term and Post Acute Care (LTPAC)?

Total Number of Settings From National Study of Long-Term Care Providers (2013 – 2014)

In 2014, nearly 67,000 LTPAC providers served over 9 million Americans.
Health Information Technology (Health IT) is the use of electronic information systems that store, retrieve, share and enable health care providers, administrators, organizations and others to analyze health information and streamline health care delivery.

Health IT encompasses a variety of technologies from electronic health records (EHRs) to other tools such as patient portals, telehealth modalities and health information exchanges.

https://www.healthit.gov/patients-families/basics-health-it
What Are Examples of Health IT?

**Electronic Health Record** (EHR) is a digital version of a patient’s paper chart. EHRs are real-time, patient-centered records that make information available instantly and securely to authorized users. While an EHR does contain the medical and treatment histories of patients, an EHR system is built to go beyond standard clinical data collected in a provider’s office and can be inclusive of a broader view of a patient’s care.

**Health Information Exchange** (HIE) allows doctors, nurses, pharmacists, other health care providers and patients to appropriately access and securely share a patient’s vital medical information electronically—improving the speed, quality, safety and cost of patient care.

**E-prescribing Tools** generate and transmit permissible prescriptions electronically (eRx) and is a fast, efficient way to write/re-order and transmit prescriptions.
### What Are Examples of Health IT?

<table>
<thead>
<tr>
<th><strong>Telehealth modalities</strong> use electronic information and telecommunication technologies to support and promote long-distance clinical health care, patient and professional health-related education, public health and health administration. Technologies include video conferencing, store-and-forward imaging, streaming media, and terrestrial and wireless communications.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Personal Health Record</strong> is an electronic application used by patients to maintain and manage their health information in a private, secure, and confidential environment.</td>
</tr>
<tr>
<td><strong>Mobile Devices</strong> are handheld transmitting devices with the capability to access, transmit, receive, and store health information, and the provider has control over the mobile device.</td>
</tr>
<tr>
<td><strong>Online Communities</strong> can help people connect with one another to try to maximize good health or to respond to concerns about poor health.</td>
</tr>
</tbody>
</table>
Benefits of Adopting Health IT

REALIZING THE VALUE OF HEALTH IT

Benefits to patients, health care providers, and communities

- Care Coordination
- Patient Engagement & Population Management
- Cost Savings & Process Improvement
- Patient Care
- Patient Outcomes
Why is Health IT Important for Your LTPAC Organization?

Transitions of Care Complexity

40%
Of Medicare patients discharged from acute hospitals receive LTPAC services

25%
Of Medicare patients discharged to a skilled nursing facility were readmitted within 30 days

LTPAC providers receiving patients from other settings must gather information from multiple sources using multiple communication and exchange methods. Health IT can support efficiencies and economies of scale.

Adopting Health IT Infrastructure to Support Care Coordination: Care coordination is critical to team-based and accountable care and elevates the need for advanced health IT infrastructure and to enable integrated care.

Quality and Performance Measure Collection and Submission: There is value in capturing measures electronically and in using existing electronic data to inform progress toward achieving quality goals.

Workflow, Process Improvement, & Efficiencies: The delivery of care and services can be made more efficient through the use of electronic information received from other settings and the patient.

Patient Identification & Matching: Health IT facilitates the ability to identify patients, supports longitudinal care planning and can help ensure the care team is treating the correct patient.

Re-use of Data for Other Purposes: LTPAC providers benefit from re-use of data for public health reporting, patient safety reporting, adverse event reporting, and research.

SENIORS are embracing technology

SILVER TSUNAMI
Age isn't stopping seniors from utilizing technology and social media sites.

78 million baby boomers use technology to:
- stay in touch with loved ones
- facilitate interaction
- connect online
- improve their health

Demand for LTPAC Services is Growing

15 MILLION
2000

27 MILLION
2050

THE NUMBER OF PEOPLE USING NURSING FACILITIES, ALTERNATIVE RESIDENTIAL CARE PLACES OR HOME CARE SERVICES IS PROJECTED TO INCREASE FROM 15 MILLION IN 2000 TO 27 MILLION IN 2050.¹

HOW IS THE EVOLVING HEALTH CARE LANDSCAPE ADVANCING HEALTH IT ADOPTION AND USE?
National Quality Strategy

Better Health

Better Care

Lower Costs

- Care Coordination
- Population & Community Health
- Efficiency & Cost Reduction
- Clinical Care
- Person/Caregiver Centered
- Safety
Transforming Health Care Landscape: Shift to Value Based Care

**Current Fee-For-Service**

- Providers paid for volume of services, not outcomes
- Patients must navigate the health system
- Siloed Delivery of Care
- Limited information sharing and integration across settings (paper and electronic)

**Emerging Value Based Care**

- Providers paid for outcomes, not volume of services
- Care Team includes patient and all allied providers
- Emphasis on wellness, prevention and population health management
- Emphasis on use of technology to integrate care and share information

For more information on Value Based Care, visit: [https://www.healthit.gov/playbook/value-based-care/](https://www.healthit.gov/playbook/value-based-care/)
What Are Current Coordination of Care Challenges?

Source: [http://health.oliverwyman.com/drive-innovation/2015/02/in_the_news_esther.html](http://health.oliverwyman.com/drive-innovation/2015/02/in_the_news_esther.html)
What is the Role of Health IT in the Evolving Health Care Landscape?

The success of new value-based care models depends on effective communication between sites and how well they share data. System interoperability and integration is critical to care teams.

Providers that are increasingly accountable for patient outcomes and total cost of care, regardless of where else that individual has received care, will increasingly demand access to an individual’s complete record, laboratory results, broader health–related information and total cost of care required to effectively manage the person’s health.

Connecting Health and Care for the Nation: A Shared Nationwide Interoperability Roadmap
The Future Accountable Care Community

Health IT Solutions Include:
- Clinical IT Systems:
  ✓ EHRs
  ✓ HIE Systems
  ✓ E-Prescribing Tools

- Other Health IT Systems:
  ✓ Predictive analytics
  ✓ Telehealth
  ✓ Personal Health Records
  ✓ Mobile Devices
  ✓ Population Health Management Systems
  ✓ Home and Community Based Systems
  ✓ Online Communities
WHAT ARE THE BUSINESS DRIVERS FOR HEALTH IT ADOPTION AND USE?
What Are Business Drivers Impacting LTPAC?

Only small portion of population accounts for highest spending in health care

Top 1% of spenders account for more than one-fifth of all spending.

Top 5% of spenders account for almost half of all spending.

Top 10% of spenders account for 65% of all spending.

Bottom 50% of spenders account for only 3% of all spending.

NIHCM Foundation analysis of data from the 2013 Medical Expenditure Panel Survey.
What Are Business Drivers Impacting LTPAC?

Top 1% of spenders account for more than one-fifth of all spending.

Top 5% of spenders account for almost half of all spending.

Top 10% of spenders account for 65% of all spending

**Top 5% of Cost Curve includes patients that...**
- Have complex medical, behavioral, and functional issues
- Receive care from multiple providers at various non-integrated sites
- Receive care from most costly settings (hospitals and LTPAC settings)
- Get paid by multiple payers
- Experience multiple transitions and need integrated care plan

NIHCM Foundation analysis of data from the 2013 Medical Expenditure Panel Survey.
What is the Impact of the Evolving Health Environment on LTPAC?

**AGING POPULATION**

There are currently 40.2 MILLION Americans aged 65 + older

There will be 88.5 MILLION by the year 2050.

By 2030 1 in 5 PEOPLE will be 65+ older.

As a result of Physical and Cognitive Impairments, 70% of Seniors will need long-term services and supports (2013)


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**Hospital Readmissions**

Nearly 18% Of Medicare Patients readmitted in 30 days

An estimated $17B come from potentially avoidable readmissions

What Situations Are Reinforcing the Business Case for Interoperability in LTPAC?

<table>
<thead>
<tr>
<th>Situation</th>
<th>Motivation (Business Driver)</th>
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</thead>
<tbody>
<tr>
<td><strong>Market Forces:</strong></td>
<td>- Meet the Triple Aim—better care, smarter spending, and healthier people</td>
</tr>
<tr>
<td>Healthcare is going through a</td>
<td>- Be a shared risk partner with hospitals for new payment models</td>
</tr>
<tr>
<td>paradigm change from an episodic</td>
<td>- Implement nationally recognized transitions of care data exchange standards¹</td>
</tr>
<tr>
<td>model to a person-centric</td>
<td>- Diagnose chronic care requirements earlier</td>
</tr>
<tr>
<td>electronic longitudinal care</td>
<td></td>
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<tr>
<td>model with focus on prevention</td>
<td></td>
</tr>
<tr>
<td>and wellness</td>
<td></td>
</tr>
<tr>
<td><strong>Admission Challenges:</strong></td>
<td></td>
</tr>
<tr>
<td>Patient is discharged to LTPAC</td>
<td>- Timely preparation requirements for admission</td>
</tr>
<tr>
<td>on a Friday afternoon at 4:30pm</td>
<td>- (assessments, administrative, room)</td>
</tr>
<tr>
<td>to not incur additional</td>
<td>- Special services: respiratory, kidney, therapy, dietary</td>
</tr>
<tr>
<td>‘Length of Stay’ (LOS) days.</td>
<td>- Medication reconciliation and availability</td>
</tr>
<tr>
<td>Care is initiated over the</td>
<td>- Medical doctor input</td>
</tr>
<tr>
<td>weekend.</td>
<td>- Chronic care diagnosis and longitudinal care plan developed and implemented</td>
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<tr>
<td></td>
<td>- Pressure ulcer diagnosis and wound treatment</td>
</tr>
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<td></td>
<td>- Sepsis diagnosis and special isolation</td>
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<td></td>
<td>- Pain management and medications</td>
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</tbody>
</table>


¹ Available via the ONC Interoperability Standards Advisory (ISA) https://www.healthit.gov/standards-advisory
POLICIES AND INVESTMENTS ON HEALTH IT POLICY AND USE
### Federal Policy Opportunities for LTPAC

#### Relevant Health IT Legislation for LTPAC Providers

<table>
<thead>
<tr>
<th>Year</th>
<th>Act Description</th>
<th>Health IT Legislation</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>2009</td>
<td>Health Information Technology for Economic and Clinical Health (HITECH) Act</td>
<td>Establishes requirements for national identifiers for providers, health insurance plans, and employers</td>
<td>- Established ONC authority over certification of Health IT&lt;br&gt;- Established CMS authority over Medicare and Medicaid EHR Incentive Programs</td>
</tr>
<tr>
<td>2010</td>
<td>Affordable Care Act (ACA)</td>
<td>Supports integration of LTPAC providers in health information exchange</td>
<td>- Established comprehensive healthcare insurance and payment reforms that aim to increase access to health care, improve quality and lower health care costs, and provide new consumer protections</td>
</tr>
<tr>
<td>2014</td>
<td>Improving Post Acute Care Transformation (IMPACT) Act</td>
<td>Expands opportunities to re-use standardized interoperable assessment data elements</td>
<td>- Established requirements for CMS to make interoperable patient assessment and quality measures data from LTCHs, SNFs, HHAs, and IRFs</td>
</tr>
<tr>
<td>2015</td>
<td>Medicare Access &amp; Chip Reauthorization (MACRA) Act</td>
<td>Quality Payment Program applies to Medicare eligible clinicians; it aims to:</td>
<td>- Promotes adoption of alternative payment models that align incentives across healthcare stakeholders&lt;br&gt;- Supports care improvement through better outcomes for patients, decreased provider burden, and preservation of independent clinical practice</td>
</tr>
<tr>
<td>2016</td>
<td>Rural Health Connectivity Act</td>
<td>Expands opportunities for eligible skilled nursing facilities to receive funding for telecommunications and broadband services</td>
<td>- Amends the Communications Act to permit eligible non-profit and public skilled nursing facilities to apply for support from the Universal Service Fund’s Rural Health Program</td>
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</tbody>
</table>

| Year | ONC HIE Grant Program awarded funding to MD, OK, MA and CO to develop innovative solutions for improving LTPAC transitions of care | Expands opportunities for national standards for electronic health care transactions | Establishes requirements for national identifiers for providers, health insurance plans, and employers |


ONC HIE Grant Program awarded funding to MD, OK, MA and CO to develop innovative solutions for improving LTPAC transitions of care.

Supports integration of LTPAC providers in health information exchange: For example: CMS Demonstration Grants, Health Homes, and Aging and Disability Resource Centers.

Expands opportunities to re-use standardized interoperable assessment data elements.

Quality Payment Program applies to Medicare eligible clinicians; it aims to:
- Supports care improvement through better outcomes for patients, decreased provider burden, and preservation of independent clinical practice
- Promotes adoption of alternative payment models that align incentives across healthcare stakeholders

Expands opportunities for eligible skilled nursing facilities to receive funding for telecommunications and broadband services.

**1996**

- **Health Insurance Portability and Accountability Act (HIPAA)**
  - Establishes requirements for national standards for electronic health care transactions
  - Establishes requirements for national identifiers for providers, health insurance plans, and employers

**2009**

- **Health Information Technology for Economic and Clinical Health (HITECH) Act**
  - Established ONC authority over certification of Health IT
  - Established CMS authority over Medicare and Medicaid EHR Incentive Programs

**2010**

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**2014**

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  - Established requirements for CMS to make interoperable patient assessment and quality measures data from LTCHs, SNFs, HHAs, and IRFs

**2015**

- **Medicare Access & Chip Reauthorization (MACRA) Act**
  - Repeals the Sustainable Growth Rate (SGR) Formula
  - Shifts from FFS to Value Based Payment for Medicare Providers
  - Streamlines Meaningful Use and other quality programs under new Merit Based Incentive Payments System (MIPS)
  - Provides bonus payments for participation in eligible Advanced Alternative Payment Models (APMs)

**2016**

- **Rural Health Connectivity Act**
  - Amends the Communications Act to permit eligible non-profit and public skilled nursing facilities to apply for support from the Universal Service Fund’s Rural Health Program
Opportunities for LTPAC Health IT

Relevant Federal & State Supports for LTPAC Providers

Medicaid 1115 Delivery System Reform Incentive Payment (DSRIP) Program
Includes options for waiver flexibility, state plan amendments, health home models and Medicaid managed care expansion that can provide opportunities for collaboration and technology adoption to advance and improve health outcomes.

State Innovation Model (SIM) Grant Program
Provides states the opportunity to pilot innovative approaches to technology use, advanced analytics, new service delivery models, use of telehealth, and other efforts to improve access, efficiency, and outcomes, with a number of states focusing on expanding integrated care.

State Medicaid Letter #16-003
February 29, 2016
Expands support for Medicaid health information exchange describing options for how LTPAC providers could adopt health IT and leverage state supported health information exchange infrastructure. The policies outlined in the letter allow states to use HITECH Administrative Matching Funds to support the expansion of HIE infrastructure to help Medicaid clinicians that are eligible for EHR Incentive Payments connect with other Medicaid providers including long term care providers.

How to Get Involved

- Contact Your Provider Association
- Contact Your State’s Health IT Initiative Coordinator
- Learn More About ONC Certification Program
HEALTH INFORMATION TECHNOLOGY FOR ECONOMIC AND CLINICAL HEALTH (HITECH) ACT

Provides HHS with the authority to establish programs to improve health care quality, safety, and efficiency through the promotion of health IT, including EHRs and private and secure electronic health information exchange.

MEDICARE & MEDICAID EHR INCENTIVE PROGRAMS

Sections 4001-4201 of HITECH establish the CMS Medicare & Medicaid EHR Incentive Programs to provide incentive payments for eligible professionals, hospitals, and critical access hospitals as they adopt, implement, upgrade, or demonstrate meaningful use of certified EHR technology.

ONC HEALTH IT CERTIFICATION PROGRAM

The HITECH Act charged ONC with creating and maintaining a health IT certification program.

In 2010, ONC established the ONC Health IT Certification Program to oversee the voluntary certification and testing of health IT products which support the availability of certified health IT for its encouraged and required use under other federal, state, and private programs.
Providers evolve care processes and information reconciliation to ensure essential health information is sent, found, and/or received to support safe transitions in care.

Providers routinely and proactively seek outside information about individuals, including directly from patients, and can use it to coordinate care.

Providers routinely use relevant info from a variety of sources, including environmental, occupational, genetic, human service, and cutting edge research evidence to tailor care to the individual.

Interoperability: the ability of systems to exchange and use electronic health information from other systems without special effort on the part of the user.

https://www.healthit.gov/policy-researchers-implementers/interoperability
Why is ONC Health IT Certification Program Important for LTPAC?

The ONC Certification 2015 Edition supports diverse health IT systems beyond EHRs that are used across the care continuum including those applicable for LTPAC settings. Certified Health IT system components (modules) are published in the Certified Health IT Product List (CHPL).

The ONC Certification Program is voluntary and ‘agnostic’ to settings and programs. Therefore, ONC certification can be used to support multiple programs and settings, including LTPAC.

The Certified Health IT Product List (CHPL) is the authoritative and comprehensive listing of Health IT certified through the ONC Health IT Certification Program. More information on CHPL: https://chpl.healthit.gov/#/search
How is Certified Health IT (2015 Edition) Relevant to LTPAC?

Certified health IT can be applied to health IT systems for broader settings of care including LTPAC.

Examples of certification criteria to support LTPAC needs include:

<table>
<thead>
<tr>
<th>Transitions of Care</th>
<th>Clinical Information Reconciliation</th>
<th>Care Plan</th>
<th>Social, Psychological, Behavioral Data</th>
</tr>
</thead>
<tbody>
<tr>
<td>Enables the ability to send and receive essential health information to ensure the coordination and continuity of care as patients transfer to other care settings.</td>
<td>Enables electronic clinical reconciliation of a patient’s active medication, problem, and medication allergy list.</td>
<td>Provides a structured format for documenting an individual’s care plan based on their unique needs.</td>
<td>Provides the capability to document and access a patient’s social, psychological, and behavioral data.</td>
</tr>
</tbody>
</table>
Why Are Health IT Standards Important for LTPAC?

Health IT Standards **provide the fundamental definitions for and structures of the data that can be communicated across a wide variety of healthcare use cases.**

These standard formats allow for the creation of electronic messages that are exchanged between different health IT systems, which make interoperability and health information exchange possible.

» Standards facilitate information exchange for LTPAC providers.

» Standards are needed to achieve consistent formats and data definitions.

» Direct Secure Messaging standard is agreed upon by multiple stakeholders as an easily implementable approach for LTPAC organizations to begin sharing information through an HIE or between providers to improve coordination of care.

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**Resources**

**Shared Nationwide Interoperability Roadmap** emphasizes the adoption and use of national interoperability standards

**ONC Standards/SDO Training Module**

**Annually updated Interoperability Standards Advisory**
Coordinated Care Oklahoma (CCO)
A non-profit organization, founded by a group of hospitals, health systems, physicians and healthcare professionals, providing health IT tools to support patient transitions of care to include those required to support the HITECH EHR Incentive Program requirements and test emerging value based payment models. The CCO HIE Platform Integrates with member facilities’ EHR systems within healthcare facilities across OK, AR, MS, KS and TX

Care Coordination Capabilities
- Admission, Discharge, Transmission (ADT) Alerts
- Advance Directive Exchange
- Referral Management
- Transition of Care Document Exchange
Case Study #1: Coordinated Care Oklahoma Pilot

Pilot Program initiated with five LTPAC facilities and one acute care hospital, Norman Regional Health System. Each LTPAC site adopted a new workflow that leveraged key features of the facility’s new EHR system to capture patient information quickly and accurately. The new workflow required aides to document patient’s health status on wall-mounted kiosks immediately after providing care.

Transition of Care Information Electronically Exchanged

Global Medical Record Services

Direct Transport Protocol

ONC Standard for HIPAA Compliant electronic communication. Enables secure exchange of electronic information and support management of referrals.

1. The SBAR (Situation-Background-Assessment-Recommendation) technique provides a framework for communication between members of the health care team about a patient's condition. Please see: [http://www.saferhealthcare.com/sbar/what-is-sbar/](http://www.saferhealthcare.com/sbar/what-is-sbar/)
Case Study #1: Coordinated Care Oklahoma

Health IT Integration

- Existing transfer agreement with local Hospital;
- Existing sharing agreement and access to CCO
- Adoption of EHR system
- Adoption of standardized clinical documentation forms to record patient status: the SBAR and UTF.

10 patients to 1 Aide
1 charge nurse per shift
1 Designated Director of Nursing
1 Advanced Practice Registered NP
1 Medical Director

Case Study #1: Coordinated Care Oklahoma
Health IT Pilot Results

**Compliance**
98% with daily assessments by nursing aids

**Patient Satisfaction**
97%

- **78%** Reduction of 30-day readmission overall in all five participating facilities
- **70%** Reduction of 30-day return to ED post-acute care discharge
- **50%** Reductions in readmissions in one year

**KEY SUCCESS FACTORS:**
Adopting new provider communication workflows and health IT tools like EHR kiosks that require little if any previous training or computer skills and that can be conveniently accessed by all provider groups.
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  » Case Study #3: CORHIO
The purpose of this module is to educate LTPAC providers on the applicability and usefulness of health information technology (health IT) and health information exchange (HIE). It includes educational information, case studies, and resources for LTPAC providers.

It is intended to help prepare LTPAC providers for success in the transforming service delivery and payment environment.
Module 2: Learning Objectives

Health IT Adoption and Implementation

• National EHR Adoption Perspective
• State-based EHR Adoption and Implementation
• Health IT Adoption Challenges
• Health IT Adoption Resources
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Since the passage of the HITECH Act, the health IT landscape has dramatically evolved. In 2008, only 17% of physicians and 9% of hospitals had at least a basic EHR. In 2015, 96% of hospitals and 78% of physician offices use certified EHR technology.

4 in 10 physicians report sharing patient health information electronically, and 75% of hospitals electronically exchanged health information with outside providers in 2014.

Rates of electronic sharing with long term care providers lag behind. In 2014, only 11% of office-based physicians electronically shared patient information with long term care providers.

Health IT use among Individuals

- In 2014, nearly 4 in 10 individuals were offered electronic access to their medical record.
- 48% of individuals communicated via email or text with a health care provider, used a health app on their smartphone, or looked at medical test results online.
- 1 in 5 individuals used text messaging to communicate with their health care provider.
- 1 in 3 individuals emailed their health care provider.
What Are National EHR Adoption Trends for LTPAC Settings?

2014-2015 national survey of 815 nursing home administrators investigating nursing home health IT adoption found there is greater adoption of IT solutions to support ADMINISTRATIVE activities than there are for CLINICAL support.

### 2014 National Surveys

<table>
<thead>
<tr>
<th>Setting</th>
<th>Adopted EHRs</th>
<th>Adopted systems to support HIE with physicians</th>
<th>Adopted systems to support HIE with hospitals</th>
<th>Adopted systems to support HIE with pharmacies</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adult Day Service Centers</td>
<td>23%</td>
<td>8%</td>
<td>6%</td>
<td>6%</td>
</tr>
<tr>
<td>Residential Care Communities</td>
<td>19%</td>
<td>11%</td>
<td>8%</td>
<td>17%</td>
</tr>
</tbody>
</table>

2. [http://www.cdc.gov/mmwr/preview/mmwrhtml/mm6445a8.htm](http://www.cdc.gov/mmwr/preview/mmwrhtml/mm6445a8.htm)
What Are Examples of State Advancement in LTPAC EHR Adoption?

NY LTPAC EHR Adoption

- Nursing Homes
- Home Care Agencies
- Assisted Living Facilities
- Adult Day Care Programs
- PACE Programs
- Managed LTC Plans

HIGHEST ADOPTION RATES
- Nursing Homes 73%
- Home Care Agencies 68%

LOWEST ADOPTION RATES
- LTC Plans/PACE 56%
- Assisted Living Facilities 46%
- Adult Day Care Programs 24%

EHR Cost
- 50% of Respondents spent between $100,000-$500,000
- 24% Paid $50,000-$100,000
- 18% Paid over $500,000
- 10% Paid less than $50,000

Source: http://www.leadingagency.org/?LinkServID=2E102FA3-007E-0553-F50E1E2BB975E3DC
What Are Examples of State Advancement in LTPAC EHR Adoption?

MN LTPAC EHR Adoption

95% of 266 MN Nursing Homes have adopted EHRs in 2016

However, most information exchange is not happening electronically.

Source: Minnesota Nursing Homes e-Health Report, 2016

In 2016, the MN e-Health Roadmap for Behavioral Health, Local Public Health, LTPAC and Social Services was published and includes use cases, a person-centered view, recommendations, and actions to support and accelerate the adoption and use of e-health.
## What Are LTPAC Health IT Adoption Challenges?

### Financial Barriers

<table>
<thead>
<tr>
<th>BH Providers</th>
<th>Eligible Providers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not eligible for CMS EHR Incentive Programs</td>
<td>Limited capital to invest in robust IT systems and services</td>
</tr>
</tbody>
</table>

### Operational Barriers

| Differences in clinical and administrative processes and needs | Workforce availability of clinical and technical skillsets | Leadership & organization skills capacity to select and acquire health IT | Lack of project management and governance expertise |
What Are LTPAC Health IT Adoption Challenges?

**TECHNICAL BARRIERS**

- Implementation and usability of technology and related electronic documents
- Lack of awareness of and need for interoperable HIE solutions
- Lack of technology solutions to support LTPAC specific processes and workflow (EHRs are not the only solution)
- Limited ability to find or query provider address
- Difficulty matching or identifying patients
- Lack of capability to electronically receive or send data
- Limited broadband availability in rural areas
- Privacy and security of data
Health IT Adoption Toolkits for LTPAC

**Stratis’ Health Information Technology Toolkits** can be used to implement a comprehensive EHR system, overhaul existing systems, or acquire individual Health IT applications.

**Toolkits for Nursing Homes and Home Health Agencies** can be used to help setting engage in e-health activities by optimizing the use of an EHR and facilitating information sharing through HIE and other forms of Health IT.

**Care Coordination Toolkit** available to assist multiple provider groups working together to provider patient-centered, coordinated care.

Source: [https://www.stratishealth.org/expertise/healthit/](https://www.stratishealth.org/expertise/healthit/)
Beyond the EHR: Health IT Coordination Tools

**SOCIAL MEDIA**

45.6% Of adults searched for health information when using social media

33.8% Asked for health advice

60% Of doctors say it improves quality of care delivered to patients

**TELEHEALTH**

A trial using remote video conferencing between nurses and recently discharged patients delivered a 97% success rate in preventing readmissions.

**MOBILE HEALTH**

SMARTPHONE OWNERSHIP AMONG U.S. SENIORS INCREASED 55% IN THE PAST YEAR AND 77% OF U.S. SENIORS OWN A CELL PHONE

**WEARABLES**

How older adults who value technology are using the 296 wearable devices on the market:

Seniors track health stats
16 percent more than people ages 18-29

More than
3 in 5

75% of all doctor, urgent care and ER visits are either unnecessary or could be handled over a video visit

Patient readmissions decrease
Patient readmissions were 44% lower over 30 days and 38% lower over 90 days, compared to patients not enrolled in a telemedicine program.
Health IT Coordination Tools, Continued

Transforms MDS and OASIS Patient Assessments into machine readable clinical summary format (continuity of care document)

KeyHIE Transform™

Allows NURSING HOMES and HOME HEALTH AGENCIES with or without an EHR to REUSE data captured in Minimum Data Set (MDS) or Outcome and Assessment Information Set (OASIS) for interoperable HIE.

Enables sharing health information with other long-term care facilities, hospitals, and to physicians using existing workflows and technology.
How Can Telehealth Support the Care of Older Adults?

CAST Model for the Technology-Enabled Geriatric Care Paradigm

1. Home or LTPAC setting where older adult resides

2. Telehealth tools are used to capture safety, activity, physiological, health and socialization data. Data can be used by caregivers to detect indicators of early disease onset, deterioration, or improvement in health conditions at various levels.

3. Data analysis results can be made available to all stakeholders in the care process including the monitored older adult. Data can be integrated into EHR or PHR so that authorized care team members can access results anytime.

Source: [http://www.leadingage.org/Telehealth_Whitepaper.aspx#1](http://www.leadingage.org/Telehealth_Whitepaper.aspx#1)
Telehealth tools can be used by LTPAC Providers to provide health assessment, diagnosis, intervention, consultation, supervision information and education across a distance.
120-BED Skilled Nursing Facility located in Jennings, LA implemented a multifaceted approach to address their escalating readmission rates to include a new build onto their exiting EHR system and adoption of a new telehealth and remote patient monitoring (RPM) system.

**SOLUTIONS IMPLEMENTED**

- Increased upload and use of vital signs into EHR
- Frequent vitals trending review by the APRN using EHR data from the bedside
- Immediate intervention on significant changes in condition by the full care team
- On weekend and nights, APRN on call to initiate prompt and relevant care interventions for nursing staff
- Rapid nurse response to changes in condition alerted through trends using the telehealth solution
- Wound care rounds implemented by certified wound care APRN
- IV medications routinely administered at facility as ordered by doctor
- Daily meetings held to review critical patients with the direct care teams and APRN

**Re-hospitalization Issues**

- Lack of coordination between each resident’s attending doctor and on call doctor
- Absence of relevant history and physical information available when nursing communicates to the attending healthcare provider
- Need for immediate access to a healthcare provider for intervention and orders administration necessary to avert medical crisis

26.3% Average hospital readmission rates for 2014 = $5,000 Monthly revenue loss

Case Study #2: Camelot Brookside Care Center
Health IT Integration

**Vitals/Weights Telehealth System Process Flow**

- Nurse or CNA collects patient vitals/weights and can use mobile kiosk to complete additional bedside documentation.
- Patient data transmitted via internet to telehealth system.
- Telehealth system sends alerts to APRN for any vitals/weight exceptions.
- Vitals/weights data transmitted as HL7 observation/results (ORU) message from telehealth system to EHR system.
- EHR system populates transmitted data into patient chart and clinical dashboard.
- Measurements integrated into EHR available for medication administration, nursing staff review, physician review, and dashboard alerts within minutes not hours.

**Vitals/Weights Telehealth System Process Flow**

- APRN initiates clinical intervention as needed.
- Patient data transmitted as HL7 admit/discharge/transfer (ADT) message from EHR system to telehealth system.

Mobile kiosk serves as health IT coordination tool that: stores and forwards data, conducts Biometric Patient Monitoring, captures real time data, and provides immediate, wireless documentation from bedside.

Measurements integrated into EHR available for medication administration, nursing staff review, physician review, and dashboard alerts within minutes not hours.
Case Study #2: Camelot Brookside Care Center

Key Success Factors

Improved provider-to-provider and system-to-system communication played significant role in improving proactive care and decreasing rate of hospital readmissions.

- **24/7 Vitals Monitoring**
  Top factor for patient readmission is presence of abnormal vital sign. Most readmissions occurred during night/evening. Active monitoring of vital signs, particularly during off-hours, helped to decrease readmission rate.

- **Care Protocol**
  Superior care team coordination and use of connected vitals monitoring system by key members of care team

- **Proactive Intervention**
  Proactive monitoring of alerts from vitals monitoring systems and proactive coordination of care between facility’s APRN and physicians

Average hospital readmission rates decreased to: **10.4%**

With minimal investment in short timeframe

Source: [http://www.leadingage.org/sites/default/files/Central_Control_Case_Study.pdf](http://www.leadingage.org/sites/default/files/Central_Control_Case_Study.pdf)
## Case Study #2: Camelot Brookside Care Center

### Health IT Integration Results

#### Telehealth System and EHR System Integration Benefits

![Image: Piggy bank with a clock and a figure walking with a wheelchair, indicating savings and efficiency.]

Can save up to 8 caregiver hours per day

\[ \text{8 hours per day} \times \text{100 sets of vitals per day} = \$3,600 \text{ per month per facility} \]

<table>
<thead>
<tr>
<th>Previous Non-IT Integration Vitals Process</th>
<th>Time Required</th>
<th>Telehealth System Vitals Process</th>
<th>Time Required</th>
<th>Savings Delivered</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manual Vitals</td>
<td>4 minutes</td>
<td>Automated Vitals</td>
<td>1 minute</td>
<td>3 minutes</td>
</tr>
<tr>
<td>Document on Paper</td>
<td>1 minute</td>
<td>Auto-documentation</td>
<td>1 minute</td>
<td>n/a</td>
</tr>
<tr>
<td>Data Entry in Chart/Kiosk</td>
<td>4 minutes</td>
<td>Not Required</td>
<td>0 minutes</td>
<td>4 minutes</td>
</tr>
<tr>
<td><strong>Total:</strong></td>
<td><strong>9 minutes</strong></td>
<td></td>
<td><strong>2 minutes</strong></td>
<td><strong>7 minutes time savings</strong></td>
</tr>
</tbody>
</table>
MODULE 3: Health Information Exchange Adoption and Implementation
Understanding the Value of Health IT: Overview

• **Module 1: Current Health Care Landscape and Value of Health IT for LTPAC**
  » What is Health IT? Why is It Important in LTPAC Settings?
  » Understanding Drivers, Key Policies, and Regulations Related to Health IT and LTPAC
  » Case Study #1: Coordinated Care Oklahoma

• **Module 2: Health IT Adoption and Implementation**
  » National EHR Adoption Perspective
  » State-based EHR Adoption and Implementation
  » Health IT Adoption Challenges
  » Health IT Adoption Resources
  » Case Study #2: Camelot Brookside Care Center

• **MODULE 3: HEALTH INFORMATION EXCHANGE ADOPTION AND IMPLEMENTATION**
  » What is Health Information Exchange? Why is It Important for LTPAC?
  » National HIE Adoption Perspective
  » Federal and State-based LTPAC HIE Implementations
  » Why is Patient Engagement Important for LTPAC
  » Case Study #3: CORHIO
The purpose of this module is to educate LTPAC providers on the applicability and usefulness of health information technology (health IT) and health information exchange (HIE). It includes educational information, case studies, and resources for LTPAC providers.

It is intended to help prepare LTPAC providers for success in the transforming service delivery and payment environment.
Health Information Exchange Adoption and Implementation

- What is Health Information Exchange? Why is It Important for LTPAC?
- National HIE Adoption Perspective
- Federal and State-based LTPAC HIE Implementations
- Why is Patient Engagement Important for LTPAC
- Case Study #3: CORHIO
The **Office of the National Coordinator for Health Information Technology** (ONC) is the principal federal entity charged with coordination of nationwide efforts to implement and use health information technology and the electronic exchange of health information. For more information, visit [www.HealthIT.gov](http://www.HealthIT.gov).

**DISCLAIMER**

ONC recognizes the challenge for any one module to meet the needs and interests across the range of LTPAC provider types, agencies, and organizations especially given differences in size, geographic challenges, readiness for change, and financial resources. ONC invites you to use these materials wholly, or in part, and incorporate them into teaching materials to support your setting.

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[http://www.hhs.gov/disclaimer.html](http://www.hhs.gov/disclaimer.html)
What is Health Information Exchange (HIE)?

• **As a verb:** Health information exchange requires the ability to securely access and exchange an individual’s health information across and between health stakeholder groups: e.g. providers, individuals, payers and other accountable entities

• Three forms of exchange:
  » **Directed Exchange**—ability to send and receive secure information electronically between providers and individuals to support coordinate care
  » **Query-based Exchange**—ability for providers to find and/or request information on a patient from other providers, often used for unplanned care
  » **Consumer Mediated Exchange**—ability for patients to aggregate and control the use of their health information among providers

• **As a noun:** An HIE is an organization that facilitates the information exchange within a network of facilities, community, state, or region

Source: [https://www.healthit.gov/providers-professionals/health-information-exchange/what-hie](https://www.healthit.gov/providers-professionals/health-information-exchange/what-hie)
Why is HIE Important for LTPAC?

75% of hospitals electronically exchanged health information with outside providers in 2014.

When multiple physicians are treating an individual following a hospital discharge, 78% of the time information about the individual’s care is missing.

Poor care coordination increases the chance that an individual will suffer from a medication error or other health care error by 140%.

60% of medication errors occur during times of transition.
Why is HIE Important for LTPAC?

- Improves **COMMUNICATION** between health care providers during a transition of care.
- Increases **EFFICIENCY** by saving LTPAC team’s significant time and money upon admission.
- Increases **COMPREHENSIVENESS** and **ACCURACY** of patient data.
- ENHANCES ease of public health reporting and population health analytics.
- Provides the assurance that individuals and their care teams have the **RIGHT** information available at the point of care.
- May increase **MARKET COMPETITIVENESS** of the LTPAC facility by increasing its referral network.
2014 National HIE Adoption Perspective

4 in 10 Non-federal acute care hospitals have necessary patient information electronically available from care settings outside their systems.

1 Out of 3 Physicians electronically shared patient health information with other ambulatory providers to include Home Health Agencies and Nursing Homes.

42% SEND
17% RECEIVE

Hospital Clinical Care Summaries LTPAC Setting

Electronic information exchange among hospitals and outside providers by data type

2008 Data Type 2014

- Laboratory Results: 35% → 69%
- Radiology Reports: 37% → 65%
- Clinical Care Summaries: 25% → 64%
- Medication History: 21% → 58%

National HIE Adoption Perspective

2014 National Survey\(^1\) of 24 HIEs receiving CCDs (any type) from Nursing homes (NH) or Home Health Agencies (HHAs).

- **4%** Had experience receiving CCDs from NHs
- **12%** Had experience receiving CCDs from HHAs
- **17%** Had experience receiving other electronic information from NHs and HHAs
  - e.g. admission/discharge/transfer notifications, care plans, insurance preauthorization requests

Comparisons between LTPACs is challenging due to considerable variation in:

- HIE adoption between different LTPAC provider types
  - Nursing Homes vs. Residential Care Facilities
- HIE adoption within LTPAC Providers
  - Different types of Nursing Home Providers

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Federal HIE LTPAC Funded Implementations

CMS Post-Acute Care Special Innovation Project: CO, MN, PA

ONC HIE Challenge Grants focused on LTPAC exchange: MD, CO, MA, OK

ONC Advancing HIE Program: CO, DE, IL, AR, NE, NH, NJ, RI, SC, UT

ONC Community HIE Program: CA

CMS State Innovation Model Grants to support HIE with LTPAC providers: MN

HRSA Grant to expand KeyHIE network to LTPAC providers: PA

ONC Beacon Community Grant to build HIE efforts with LTPAC providers: PA, IN, ME, UT, NY, RI

AHRQ grant to link hospitals with outside providers: PA
ONC HIE Award Program Spotlight

**Advance Interoperable HIE Program**  
(July 2015 – July 2017)

- **$29.6 MILLION** TOTAL AWARDED  
- 12 states for 2 years

10 of 12 selected LTPAC as a Target Population  
AR, CO, DE, IL, NE, NH, NJ, RI, SC, UT

**GOAL:** Leverage successes from initial State HIE Projects to increase the adoption and use of interoperable health IT to improve care coordination

**Community Interoperability & HIE Program**  
(Sept 2015 – Sept 2016)

- **$1 MILLION** TOTAL AWARDED  
- 10 states for 1 year

1 of 10 working with SNFs and ALFs CALIFORNIA

**GOAL:** Create projects at the community level to increase HIE adoption, and use among specific populations, which will help to address interoperability challenges.

**KEY SUCCESS MEASURES**

- **M1** Increased adoption of critical HIE infrastructure, tools, and services
- **M2** Increased movement of electronic, secure and standardized patient health information to improve care transitions
- **M3** Increased interoperability of health information from external data sources used by consumers and providers from unaffiliated organizations

**Exemplar LTPAC HIE Integration Tools**

- Adoption of KevHIE Transform tool
- ADT Messaging
- Direct Mailboxes & Query Based Exchange
- Discharge Summary Filters
Examples of Other National HIE Initiatives

**Strategic Health Information Exchange Collaborative (SHIEC)**
National trade association that provides resources to member HIE organizations so they may use information technology and trusted relationships in their service area to enable secure, authorized exchange of patient information among disparate providers.

**Commonwell Health Alliance**
Not-for-profit Trade Association dedicated to achieving cross-vendor interoperability that assures provider access to health data regardless of where care occurs.

**DirectTrust**
Collaborative non-profit association of 142 health IT and health care provider organizations to support secure, interoperable health information exchange via the Direct message protocols.

**The Sequoia Project**
Non-profit organization, originally managed as the ONC eHealth Exchange, responsible for the advancement of an implementable, secure, and interoperable nationwide health information exchange.

**Workgroup for Electronic Data Interchange (WEDI)**
Non-profit organization focused on the use of health IT to improve healthcare information exchange—enhancing quality of care, improving efficiency and reducing costs.
A 2013 Study identified electronic HIE with LTPAC providers in 22 states.

HIE is implemented to support transitions between care providers.

Most data exchanged is used to support:
- Referral and Preadmission Assessment
- Referral for Community Services
- Transfer/Admission to LTPAC
- Transfer to Hospital or Another Health Care Provider from LTPAC
- Discharge information from LTPAC
- Provider to Patient Community
- ADT Event Reporting to HIEs

Data captured from site visits to:
- Rush University Medical Center in Chicago, IL
- Beechwood Nursing Home in Western NY
- Eastern Maine Healthcare System (EHMS) in Bangor, ME
Most common electronic exchange from LTPAC to ED and hospital

**Admission, Discharge, and Transfer (ADT) messages**
ADT messages sent through LTPAC Provider EHR or HIE interface using secure messaging such as virtual provider network. Messages contain key information such as medications, lab test results, demographics, allergies, problems, and vital signs.

**Directed Exchange**
Supports variety of LTPAC HIE activities such as exchanging CCDs, sending ADT messages to hospitals supplemented with data from INTERACT forms, and sending SBAR content electronically.

**Query-Based Exchange**
Hospital ED admission staff can query for LTPAC information via an HIE organization upon admission, and retrieve patient information, typically in CCD format.

Administrative HIE Implementations

Most common HIE in support of administrative processes

**Quality Measure Reporting**
LTPAC sites are collecting and/or submitting quality measure data to support value based payments. Providers are collecting data through their EHRs or paper records and reporting electronically to CMS (e.g. Pioneer ACO).

**Mandatory Reporting**
Public Health authorities and state agencies maintain registries or repositories for reportable public health data. States like NY have developed electronic web portals to enter and submit reportable data.

**Payment**
LTPAC providers may exchange health information with payers to support their case management and claims adjudication processes. Data exchanged includes: physician orders, certification/re-certifications, progress notes, flow sheets, medication and treatment administration records and assessments.

Why is Patient Engagement Important to LTPAC?

HIE technologies can help address these patient engagement challenges.
Why is Patient Engagement Important to LTPAC?

HIE TECHNOLOGIES LIKE PATIENT PORTALS AND MOBILE HEALTH TOOLS CAN HELP PROVIDERS GATHER ALL

SOCIAL DETERMINANTS OF HEALTH

Adopting tools to help providers capture social behavioral determinants can help LTPAC providers better understand patients’ lives.

By 2020, an impressive 80% of health data will pass through the cloud at some point in its lifetime.

As 30 to 70% of commercial payments executives expect to include value-based mechanisms within 3 years; having a patient engagement strategy in place to promote and increase population wellness will be imperative.
HIE Coordination Tools: Patient Portals for Consumer Mediated Exchange

**84%** of people say their doctor's office has a patient portal. Adults age 55+ whose doctors have a **PATIENT PORTAL** are **MORE LIKELY** to say they have access to their health information via a Patient Portal (61%) than younger adults (45%).

**TOP 3 BENEFITS** of patient engagement tools sharing data with electronic health records:

- **75%** Allowing patients to access their health record for their review or to share with other doctors
- **75%** Providing patients with automatic alerts and reminders on appointments already booked
- **56%** Making it easier for patients to schedule or change an appointment

**70%** of patients find patient portals a convenient way to communicate with doctors.
Case Study #3: CORHIO

A non-profit, public private regional health information organization providing advisory services to help healthcare professionals effectively use technology to improve care delivery and to capture value based information for analytics and population health programs.

Recipient of 2011 ONC Challenge Grant ($1.7M) to improve transitions of care with LTPAC providers

Recipient of 2015 ONC Advanced Interoperability Grant to improve capture of data from LTPAC, Ambulatory and BH providers into HIE via a CCD.

- Bidirectional exchange with provider EHRs;
- Many LTPAC providers use secure, web-based query access to community health record systems from which they can access patient records and generate CCDs regardless if they have an interoperable EHR
- Currently implementing Transform tool to allow LTPAC providers to reuse MDS and OASIS data in CCDs
Case Study #3: Current CORHIO Workflow

Hospital for Hip Replacement
- Patient in hospital for hip replacement surgery
- Patient needs further rehab post-discharge from hospital
- Hospital sends patient’s inpatient medical information to PatientCare 360® (CORHIO’s secure web portal)

Patient Referred to Post-Acute Setting
- Post-acute setting queries PatientCare 360 portal for preliminary hospital information to prepare for intake:
  - Face Sheet
  - Op Report
  - Inpatient Labs
  - Radiology Reports

Handover to Post-Acute Setting
- Post-acute setting is able to review patient’s longitudinal medical record:
  - Discharge Summary
  - Final Labs
  - Rehab notes
  - Final MAR
  - Discharge Orders
- Patient Care Plan developed

Follow-up by PCP
- Post-acute setting discharges patient
- PCP queries patient in PatientCare 360 to prepare for follow-up visit
- PCP accesses the entire medical history on the patient, including both the hospital visit and post-acute treatments
THANK YOU